

Curriculum Vitae

Terry Hastings

X-Functional Finance/Controlling Consultant

Synopsis:

- 7 years Accounting experience, including 2 years Product Costing
- 12 years SAP experience across all primary modules (FI, CO, MM, SD, PS)
- Industry experience in Mining, Chemical, Component, Government Services, Engineering, Retail and Telecommunications
- Experience in multi version environments from 30E to 4.7(Enterprise)
- Certified Trainer at SAP UK for LO and AC courses

I am a very experienced SAP R/3 consultant across FI/CO, SD/MM modules and have a broad knowledge across the secondary modules, giving a wide appreciation of Integration. This builds on my accounting background (CIMA part-qualified) and experience across many business solutions. Specialties include Accounts Receivables, Debt Collection, Product Costing integration with PP, Profit/Cost Centre/Element Accounting, Cash Processing / Banking, CO-PA Structures/Reporting and SD Pricing, and Special Ledger for French Bills of Exchange processing.

I have completed many projects end-to-end, starting with pre-sales, initial design concepts, blueprinting, phased configuration, testing from unit to integration and stress, training and post go live support and subsequent enhancement projects.

SAP Experience:

June 2003 – current

Working on developing new skills in product testing focused around SAP system. Using the Mercury Interactive toolsets, I have developed a suite of new skills and knowledge based around Unit, Scenario and Integrated testing developments and strategies. Focused mainly on the financials area, the client had implemented all FICO modules, and made complex arrangements within CCA and CEA. PCA and CO-PA were also active in multi currency. Testing was completed and the necessary corrections and re-testing completed.

January 2003 – June 2003

Specialising in developing Upgrade methodologies and new functionality based around SAPs new Enterprise (4.7) version released this year, in the areas of FICO (GL, AR, AP and AM) and SD (Sales Shipping and Billing). Working with a variety of customers introducing the concepts and working through the barriers to a successful implementation and deployment of new SAP technologies.

November 2002 – December 2002

Internal projects and helpdesk calls. Reviewing new BW functionality in internal system. Looking at SEM for new dimension product experience and developing authorizations for internal system. Review and assessment of Internal Enterprise System.

March 2002 – November 2002

Working with Authorisations within a SAP FI/CO implementation and global strategy over 2 SAP systems, 4.5B and 46C. Managing the reviewing of existing old-style authorisations and paving the way for upgrade next year or merger of the two systems.

- SAP 4.6C
- Modules implemented Authorisations, HR, FI, CO, PCA
- Head Office, Bristol and 7 regional sites
- 300 Users initially with roll-out to 20,000
- Revenue €16,000M

February 2001 – February 2002.

Working initially as Upgrade coordinator in an Applications upgrade of FI, CO, MM and SD from 40B to 46C. Covering all functional improvements over all modules during a phase of user testing. The industry was Government Service, but the business processes associated with a non-logistical organization presented many challenges.

After a successful upgrade the company then extended the system in the FI and SD area to facilitate another sector of the business. Joining with another 4 members of our company, the 'go-live' end of last year, completed the companies ambition of being supported by one system. I lead the FI team in extending the system for the new sector within a single company code, with significant configuration within Accounts Receivable, Banking, Cash Processing, Dunning and CO-PA.

- SAP 4.6C
- Modules implemented FI, CO, SD, SPL
- 1 UK sites followed by 98 regional office
- 300 Users
- Revenue £20M pa

April 2000 – February 2001.

Working as MM Team Leader and FI-PS Integration Manager for a leading blue-chip construction company. The project was to initiate Project Management in the building of new manufacturing plant. The budgets exceeded €700M, therefore close monitoring of project spend was required. I provided on-going support, Client team Training for the FI/CO team and mentored the FI team through the Realisation phase. I then provided cover for a similar role for the MM team to a Go-Live in December last year. There were many integration points between FI, MM and PS in terms of Project creation, user status, availability control and budgeting. Subsequent phases of the project will include a rollout within Europe followed by the Americas. Specific areas of configuration covered ITT proposals, Financial Statement Versions, and Electronic Purchase requisitioning/approval

- SAP 4.6B
- Modules implemented FI, CO, MM, PS
- 6 UK sites followed by 1 US and 6 European
- 450 Users
- Revenue €1B pa
- 2 Divisions
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- with separate PS requirements
- Capital Purchasing and tendering

January 2000 to April 2000

Internal work

- Self-training with FI, CO and SD and version 46B

- Delta Analysis of changes between modules 30F - 40B – 45B - 46B

December 1998 – December 1999

Working as Business Integration Consultant, leading the Sales and Marketing / Supply Chain team in developing business reporting solutions for the identification of metrics and operational reporting. Heavy configuration in CO, particularly PA and integration from SD lead to flexible reporting tools to enable the business to analyse their Sales, Operation Planning, Budgeting and Statistics more effectively.

- Mining/ quarrying Industry
- SAP 4.0B / 4.5B
- Modules implemented FI, CO, MM, SD, PP, PM, QM
- 12 UK sites followed by 30 US and 40 European
- 1300 Users
- Revenue 900-950M\$ pa
- Wet/Dry calculations
- Assisting with Global Chart of Accounts consolidation and legacy mapping.
- FI Company code analysis and Best Practice for Accounts Payable.
- MM evaluation completed before PM benefit case for engineering functions
- Focus on Logistics and store replenishment on a Pan-continental basis
- Significant configuration in SD-Transportation section, covering integration with FI, CO, MM
- Extensive work completed in the CO-PA area

December 1997- December 1998

Working as FI/CO Consultant

- Chemical Process Industry
- SAP 4.0B
- Modules implemented FI / CO / MM / QM / PP and SD
- Three sites in the UK
- 110 Users
- Revenue £80M pa
- Configuration of SD with co-ordination of master data entry, knowledge transfer, user training
- The client has used SIS for its operational reporting and CO-PA for Margin reporting

Employment History:

TESI Enterprises Limited, June 2003 to current

Started my own business based on the depth and breadth of knowledge acquired over 12 years.

Specialising in SAP, combined with new testing software, with a keen eye trained on process improvement and efficient working practices

R/Base Limited, 2001 to current

Started as a Consultant and have assisted with Customer presentations and tender responses, followed by the upgrade and FI/SD project. Client work interrupted an evaluation of an internal CRM system. I have completed a BASIS, administration and User Administration area with new clients. Another area I have started to look at is SEM and BW, which builds on the FI and CO-PA experiences.

Diagonal Computer Services, 1997 to 2001

Joined as FI Consultant and over the three years expanded on a number of modules including SD, MM, CO (-PA), and SAP Script.

GEC Plessey Semiconductors, 1992 to 1997

Started in Finance and progressed into Management Accounting for before being seconded onto the companies SAP team at the Head Office in Swindon. The secondment included initial scoping, system configuration, end-user training and support phases. The implementation was worldwide, covering 8 sites, and 1300 users. The main focus of the work was within Payables, Receivables and General Ledgers of FI in UK, US, French, German and Italian Company codes. The most challenging part of the project was the design and implementation of the French Bills of Exchange and Drafts (using Special Ledger) for Customer receivables, and the outputs required for all the different countries payment methods.

Career Objectives

I relish the task of achieving objectives and have enough experience to fulfill projects within the boundaries of time and finance. To lead a team of technical expertise, to support and develop aggressive business solutions, that deliver real company benefits, for the board and its employees.

My clients and companies worked with so far are as follows

- GEC Plessey Semiconductors (now known as Zarlink, Mitel)
- Harlow Chemicals
- ECC Mining (now Imerys)
- Pilkington Engineering Division
- CITB – Construction Industry Training Board
- Orange Telecommunications
- MFI Furniture Group

